



GABRIEL

10th October, 2025



India's Best Performing and Most Customer Centric PMS

Gabriel India Limited, part of the Anand Group, has steadily evolved from being a suspension specialist into a diversified auto component manufacturer with ambitions aligned to the future of mobility. Incorporated in 1961, it has built a strong reputation as a pioneer of ride control products, supplying shock absorbers, struts, front forks, and dampers across two-wheelers, passenger vehicles, commercial vehicles, and railways. With a presence in more than 25 countries, eight state-of-the-art manufacturing facilities, and a wide aftermarket network of over 25,000 retailers, Gabriel has established itself as a brand with deep reach and credibility in the automotive ecosystem.

Latest Developments: A Landmark Restructuring

The most significant recent development is the approval of a composite scheme of arrangement announced in July 2025. This restructuring aims to realign the Anand Group's automotive portfolio and position Gabriel as the growth engine of the group. The move marks a strategic pivot from being a single-product suspension manufacturer to a diversified, technology-driven mobility solutions provider.

Under the transaction, Gabriel will fully absorb Anchemco—an Anand Group entity engaged in brake fluids, coolants, adhesives, and diesel exhaust fluids—and acquire controlling or significant stakes in three other group ventures: Dana Anand (25.1%), Henkel Anand (49%), and ANAND CY Myutec (76%). Collectively, these businesses bring in complementary product lines such as axles and drive shafts, body-in-white and NVH solutions, and synchronizer rings with aluminium forging capabilities. Together, they broaden Gabriel's footprint across passenger cars, commercial vehicles, and two-wheelers, reducing product concentration risk while creating avenues for technology collaboration and aftermarket expansion.

Management has positioned this restructuring as a transformative step, enabling Gabriel to leverage synergies across scale, distribution, and technology. With an explicit group revenue target of INR 50,000 crore by 2030—more than double the current INR 20,000 crore—Gabriel is expected to be the primary vehicle driving this ambition. Importantly, the structure of the transaction ensures no additional leverage, protecting balance sheet strength while delivering earnings accretion.

Financial Update: Steady Growth and Margin Discipline

For the quarter ended June 30, 2025 (Q1 FY26), Gabriel reported consolidated revenues of INR 10,984 million, up 16% year-on-year from INR 9,466 million in Q1 FY25. EBITDA stood at INR 1,084 million with margins at 9.9%, reflecting operational discipline despite inflationary pressures on raw materials and employee costs. Profit after tax rose to INR 620 million, translating into a PAT margin of 5.6%. The earnings per share came in at INR 4.31 for the quarter.

On the standalone side, revenues grew 13.9% year-on-year to INR 9,846 million, while EBITDA rose 16.1% year-on-year to INR 906 million, with margins stable at 9.2%. Profit before tax increased 6.6% year-on-year to INR 737 million. The business generated operating cash flow of INR 502 million during the quarter, while maintaining a net cash position of INR 3,057 million as of June 2025. Capex for the quarter was INR 746 million, largely directed towards the new Chakan-2 facility, which will support growth in passenger vehicles and commercial vehicles.

Strengthening Market Presence

Segmental performance reflects Gabriel's entrenched OEM relationships and aftermarket leadership. Two-wheelers and three-wheelers contributed 62% of sales in Q1 FY26, where Gabriel commands a 32% market share. Passenger vehicles formed 24% of sales, with Gabriel's share at 25%, driven by strong traction in utility vehicles. Commercial vehicles contributed 13% of sales, a segment where Gabriel enjoys a commanding 88% market share.

Beyond core automotive, Gabriel is also entering sunrise sectors. The solar damper initiative, targeted at stabilizing solar trackers, has already won export and domestic orders, with commercial supplies expected from FY26. Similarly, the company is advancing its e-bike suspension portfolio, with patents filed and prototypes under testing. These initiatives underline a conscious strategy to diversify into adjacencies aligned with sustainability and new mobility.

Stock Data	
CMP (18-09-2025)	Rs. 1,176
52 Week High/Low	Rs. 1,332/Rs. 387
Face Value (in Rs.)	Rs. 1.00
Market Cap (In Cr)	Rs. 16,897 Cr
Enterprise Value (In Cr)	Rs. 16,868 Cr
NSE	GABRIEL
BSE	505714
Bloomberg	GABR:IN
Sector	Auto Ancillary

Shareholding Pattern (in %)		
	Jun 24	Jun 25
Promoter	55.00%	55.00%
FII	4.92%	5.97%
DII	12.12%	15.02%
Public	27.97%	24.00%

Price Performance (In%)			
(%)	1M	6M	1Yr
Nifty 50	0.04%	5.95%	-8.43%
Gabriel India	-4.3%	101.36%	130.56%

Q1 FY26 Result Update

Q1 FY26 Result Comparison (In Rs Cr)					
	Q1 FY26	Q4 FY25	Q1 FY25	QOQ	YOY
Sales	1098.38	1073.15	946.57	2.35%	16.04%
Expense	993.10	964.40	855.84	2.98%	16.04%
EBITDA	105.29	108.76	90.73	-3.19%	16.05%
Other Income	3.99	5.37	6.31	-25.70%	-36.77%
Net Profit	61.97	64.36	57.59	-3.71%	7.61%
EPS	4.31	4.48	4.01	-3.79%	7.48%

Result Highlights

Sales Growth Analysis:

Gabriel India posted consolidated revenues of ₹1,098.4 crore in Q1 FY26, marking a 16% increase year-on-year compared to ₹946.6 crore in Q1 FY25, and a sequential rise of 2.3% over ₹1,073.2 crore in Q4 FY25. On a standalone basis, revenues stood at ₹984.6 crore, up 13.9% from the prior year. Growth was broad-based, with the commercial vehicle segment delivering a standout 29% increase, aided by program launches with Tata Motors, VECV, and Ashok Leyland. Passenger vehicle sales advanced 11%, led by strong demand in utility vehicles, while the two-wheeler and three-wheeler category grew 12%, reflecting Gabriel's entrenched OEM relationships and aftermarket presence.

Expense Management Insights:

Input and overhead costs remained elevated, though Gabriel maintained a disciplined cost structure. Raw material costs accounted for 73.1% of sales, down from 74.2% in the same quarter last year, providing some margin cushion. Employee costs rose to 6.7% of sales from 6.4% a year ago, reflecting higher hiring and skill investments for capacity expansion. Other operating expenses stood at 10.3% of sales, up slightly from 9.8% in Q1 FY25, tracking the growth in scale. Depreciation increased to 2.3% of sales from 2.0%, while finance costs rose marginally to 0.3% from 0.2%, both reflecting new capex initiatives including the Chakan-2 facility.

EBITDA Performance

Operating performance remained steady with consolidated EBITDA at ₹108.4 crore, a 19% YoY increase over ₹90.8 crore in Q1 FY25. EBITDA margin improved slightly to 9.9% from 9.6% a year earlier, highlighting Gabriel's ability to optimise raw material consumption and achieve efficiencies despite higher people and administrative costs. Standalone EBITDA came in at ₹90.6 crore, up 16.1% YoY, with margins stable at 9.2%. The consistent margin profile signals effective execution during a high-growth, high-capex phase.

Net Profitability

Consolidated Profit After Tax stood at ₹62.0 crore, an increase of 7.6% from ₹57.6 crore in Q1 FY25. Profit Before Tax was ₹81.4 crore, up from ₹76.0 crore in the prior year. Net profit margin, however, declined modestly to 5.6% from 6.1% last year, as higher depreciation and interest costs offset gains in operating performance. Earnings per share rose to ₹4.31 from ₹4.01 in the comparable quarter, underscoring consistent shareholder value creation. On a standalone basis, Profit Before Tax reached ₹73.7 crore, growing 6.6% year-on-year.

Summary and Future Outlook

Q1 FY26 results underline Gabriel India's ability to sustain double-digit revenue growth while protecting operating margins in an expansionary cycle. The company generated ₹50.2 crore in operating cash flow, up from ₹34.8 crore in the previous quarter, and ended June 2025 with a strong net cash position of ₹305.7 crore, only marginally lower than March 2025 despite significant capex. Capital expenditure during the quarter surged to ₹74.6 crore, more than double the ₹30.2 crore in Q1 FY25, reflecting a clear intent to scale capacity and diversify product lines through the Chakan-2 plant. Segment performance remains well-balanced, with CVs providing the sharpest growth, PVs benefitting from utility vehicle demand, and 2Ws maintaining steady volumes. While higher depreciation and finance charges have slightly compressed net margins, these are transitional effects of growth investments. With robust cash flows, margin stability, and an expanding portfolio, Gabriel India appears positioned to deliver sustainable earnings growth and enhanced market balance across CV, PV, and 2W segments.

Concall Highlights – Q1FY26

Strategic Context and Chairperson Remarks

Chairperson Anjali Singh described the composite scheme of arrangement as a defining step in Gabriel India's evolution. She underlined the ambition of transforming Gabriel from a single-product suspension manufacturer into a diversified, technology-driven mobility solutions provider. With the ANAND Group setting a revenue target of ₹50,000 crore by 2030, compared to the current base of ~₹20,000 crore, Gabriel has been tasked with leading this trajectory. The restructuring was also positioned as a response to investor concerns around product concentration, diversification, and the need to strengthen global technology linkages.

Transaction Mechanics

The scheme follows a three-step process. First, Anchemco will be merged into ANAND I-Power Limited (AIPL). Second, Anchemco's business and AIPL's investments in Dana Anand, Henkel Anand, and ANAND CY Myutec (ACYM) will be demerged into Gabriel. Finally, Gabriel will issue shares to AIPL shareholders in a swap ratio of 1,158 shares for every 1,000 shares of AIPL. Following the transaction, promoter holding in Gabriel will increase to 63.5%, with public shareholding at 36.5%. The structure ensures Gabriel directly absorbs Anchemco while gaining controlling or significant stakes in the three other entities. Subsidiaries such as Inalfa Gabriel Sunroof Systems (IGSS) and the Gabriel Europe Engineering Centre (GEEC) will remain wholly owned.

Profile of Consolidated Entities

Dana Anand, a manufacturer of axles and drive shafts for UVs and CVs, reported revenues of ~₹2,700 crore in FY24 with EBITDA margins of 16%. Management described it as one of the leaders in its space with a 30–40% market share. Henkel Anand, a joint venture with Henkel Germany, operates in the body-in-white and NVH solutions space, with FY24 revenues of ~₹900 crore, EBITDA margins of 26%, and an estimated ROE of 60%. ANAND CY Myutec generated revenues of over ₹200 crore in FY24, with EBITDA margins of 12% and ROCE of 22%, while also introducing aluminium forging as a promising new growth category. Anchemco, focused on brake fluids, radiator coolants, diesel exhaust fluids (AdBlue), and adhesives, posted ~₹330 crore in revenues in FY24 with margins of 12%. These businesses together represent ~40% of the ANAND Group's overall value, making their consolidation under Gabriel strategically significant.

Strategic Rationale Highlighted by Management

Diversification was presented as the foremost rationale, enabling Gabriel to expand beyond suspension into multiple product categories across two-wheelers, passenger vehicles, and commercial vehicles. Management also highlighted the role of technology partnerships, with the new structure allowing for direct collaboration with global players in advanced product development. Scale synergies were another key driver, with examples including Anchemco's products being distributed through Gabriel's aftermarket network of 25,000+ retailers, and aluminium forging from ACYM aligning with Gabriel's strong OEM ties in two-wheelers and EVs. Simplification of the group structure was emphasized as well, bringing mature joint ventures into Gabriel's fold and creating clarity for investors.

Financial Impact and Valuation

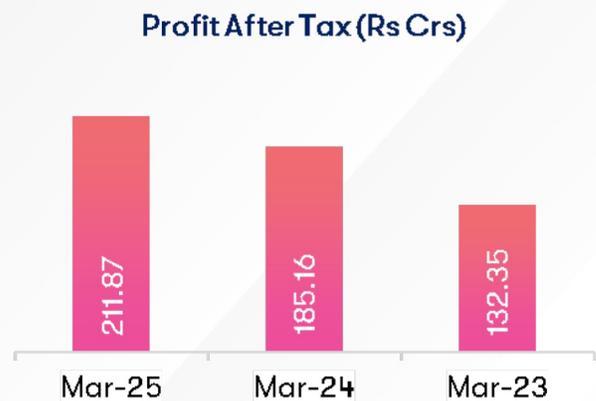
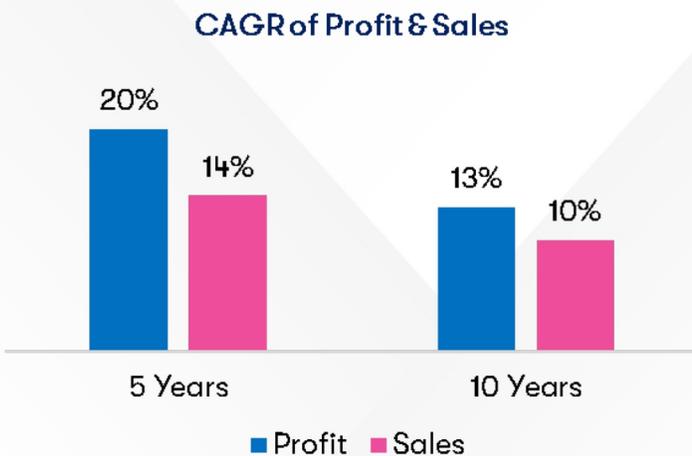
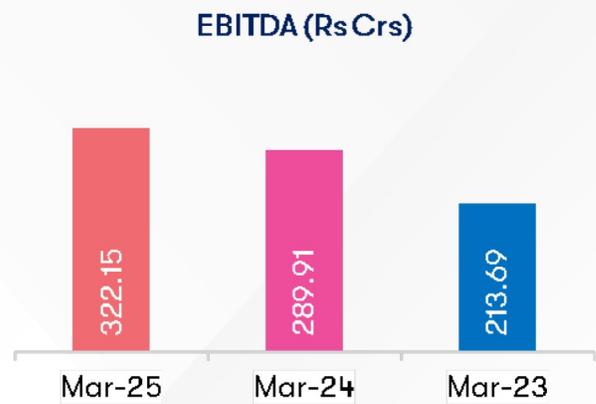
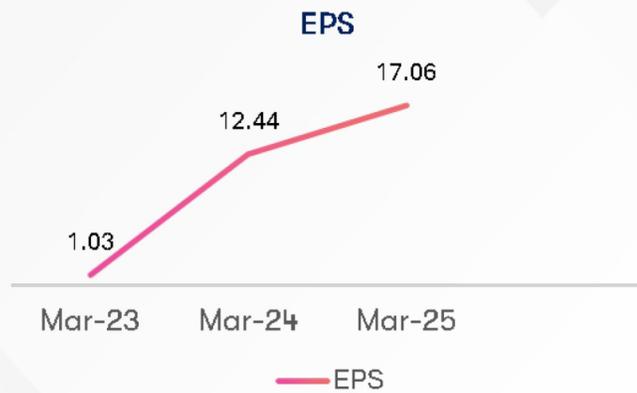
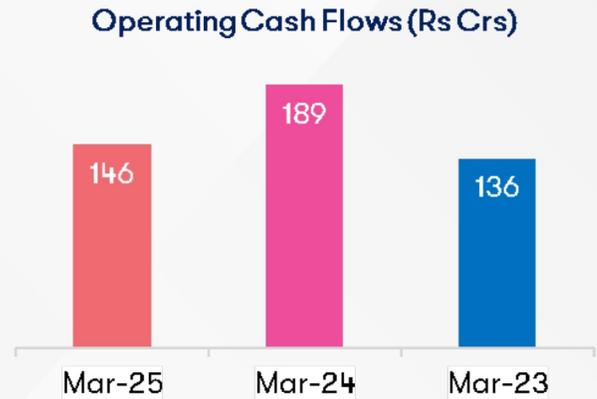
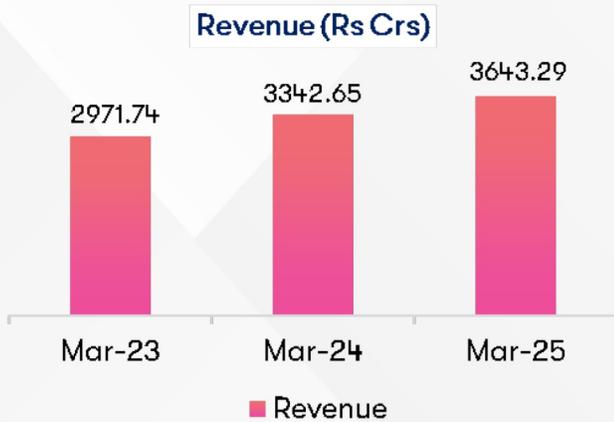
The transaction has been valued at an EV/EBITDA multiple of less than 8x, supported by independent valuations from KPMG and BDO and a fairness opinion from ICICI Securities. Management confirmed that, on a pro forma basis, the consolidation would have added ₹7 per share in EPS in FY25, equating to approximately 40% earnings accretion at current scale. Structurally, Anchemco and ACYM will be fully consolidated, while Dana Anand and Henkel Anand will be accounted for as associates, with proportionate profits flowing into Gabriel. Importantly, the scheme enables scale without adding debt, maintaining Gabriel's strong net cash position.

Portfolio Balance and Segment Impact

The leadership discussed how Gabriel's portfolio will shift from being two-wheeler heavy to more balanced across vehicle categories. Dana Anand and Anchemco add strength in commercial vehicles, Henkel Anand and ACYM enhance passenger car positioning, while Gabriel's traditional dominance in two-wheelers remains intact. The realignment broadens Gabriel's market presence and reduces concentration risk, creating a more even distribution of revenues across CV, PV, and 2W categories.

Growth and M&A Outlook

Analysts sought clarity on Gabriel's role in future transactions, and management confirmed that Gabriel will be the sole platform for future organic and inorganic growth within the group. This includes new acquisitions, joint ventures, and partnerships. While the approach remains "fuel-agnostic," the leadership noted that Gabriel remains open to EV-specific opportunities once the market matures. At the same time, management underlined the need for cautious capital deployment in EV products given the rapid pace of technology change.



Technical Outlook



Gabriel India Limited is currently trading at ₹1,581, reflecting a sustained long-term uptrend. The monthly chart shows a decisive breakout above a prolonged consolidation phase, supported by rising volumes. The price action has remained within a rising channel since 2020, indicating that the stock continues to attract strong investor interest.

Momentum indicators provide mixed signals. The Relative Strength Index (RSI) stands at 44.28 on the daily timeframe and 69.05 on the weekly timeframe. The weekly RSI indicates strong underlying momentum, with levels close to the overbought zone, while the daily RSI points towards possible consolidation in the near term. This divergence between short-term and medium-term indicators highlights the potential for temporary pauses even as the broader trend remains constructive.

Moving averages confirm the underlying strength across time horizons. The 5-day SMA at 1,235.6 and 10-day SMA at 1,259.4 highlight strong short-term support levels. In the medium term, the 50-day SMA at 1,146.5 and 100-day SMA at 941.5 reinforce a solid base, while the 200-day SMA at 722.9 underlines the resilience of the longer-term trend. Exponential moving averages across similar timeframes also remain aligned positively, underscoring the consistency of the uptrend.

Moving Averages Days	Simple Moving Average	Exponential Moving Average
5	1235.62	1225.63
10	1259.45	1242.87
20	1253.93	1235.03
50	1146.52	1142.36
100	941.52	993.29
200	722.91	815.72

Pivot Levels : FIBONACCI			Daily	Weekly	
R1: 1247.20	Pivot: 1230.47	S1: 1213.74	Relative Strength Index (RSI)	44.28	69.05
R2: 1257.54		S2: 1203.40			
R3: 1274.27		S3: 1186.67			

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